# CAPITALAND MALAYSIA MALL TRUST CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE FIRST QUARTER ENDED 31 MARCH 2018

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

|   | AS AT<br>31 MARCH<br>2018<br>(UNAUDITED)<br>RM'000 | AS AT<br>31 DECEMBER<br>2017<br>(AUDITED)<br>RM'000 |
|---|--|---|
| Assets                                      |  |   |
| Plant and equipment                         | 1,841  | 2,039   |
| Investment properties                       | 3,967,020  | 3,966,000   |
| Total non-current assets                    | 3,968,861  | 3,968,039   |
| Trade and other receivables                 | 24,047   | 23,512  |
| Cash and cash equivalents                   | 140,900  | 186,323   |
| Total current assets                        | 164,947  | 209,835   |
| Total assets                                | 4,133,808  | 4,177,874   |
| Equity                                      |  |   |
| Unitholders' capital                        | 2,176,836  | 2,172,216   |
| Undistributed profit                        | 469,093  | 514,980   |
| Total unitholders' funds                    | 2,645,929  | 2,687,196   |
| Liabilities                                 |  |   |
| Borrowings                                  | 1,280,810  | 1,279,081   |
| Tenants' deposits                           | 42,142   | 38,381  |
| Total non-current liabilities               | 1,322,952  | 1,317,462   |
| Borrowings                                  | 61,250   | 58,200  |
| Tenants' deposits                           | 49,382   | 54,944  |
| Trade and other payables                    | 54,295   | 60,072  |
| Total current liabilities                   | 164,927  | 173,216   |
| Total liabilities                           | 1,487,879  | 1,490,678   |
| Total equity and liabilities                | 4,133,808  | 4,177,874   |
| Number of units in circulation ('000 units) | 2,040,635  | 2,037,753   |
| Net asset value (NAV)                       |  |   |
| - before income distribution                | 2,645,929  | 2,687,196   |
| - after income distribution                 | 2,604,708  | 2,604,056   |
| NAV per unit (RM)                           |  |   |
| - before income distribution                | 1.2966   | 1.3187  |
| - after income distribution                 | 1.2764   | 1.2779  |

The unaudited condensed consolidated statement of financial position should be read in conjunction with the accompanying explanatory notes attached to the interim financial statements and the audited financial statements for the year ended 31 December 2017.

## CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

|  | CURRE<br>2018<br>(UNAUDITED)<br>RM'000                                  | NT QUARTER<br>31 MARCH<br>2017<br>(UNAUDITED)<br>RM'000                 | Change<br>%  | 2018<br>(UNAUDITED)<br>RM'000   | EAR TO DATE<br>31 MARCH<br>2017<br>(UNAUDITED)<br>RM'000                | Change<br>%  |
|--|---|---|--|---|---|--|
| Gross rental income  | 69,395  | 72,993  | (4.9)  | 69,395  | 72,993  | (4.9)  |
| Car park income  | 6,357   | 6,199   | 2.5  | 6,357   | 6,199   | 2.5  |
| Other revenue  | 13,981  | 13,252  | 5.5  | 13,981  | 13,252  | 5.5  |
| Gross revenue  | 89,733  | 92,444  | (2.9)  | 89,733  | 92,444  | (2.9)  |
| Maintenance expenses   | (7,140)   | (8,047)   | (11.3)   | (7,140)   | (8,047)   | (11.3)   |
| Utilities  | (12,400)  | (12,751)  | (2.8)  | (12,400)  | (12,751)  | (2.8)  |
| Other operating<br>expenses <sup>1</sup>   | (13,148)  | (11,930)  | 10.2   | (13,148)  | (11,930)  | 10.2   |
| Property operating<br>expenses   | (32,688)  | (32,728)  | (0.1)  | (32,688)  | (32,728)  | (0.1)  |
| Net property income  | 57,045  | 59,716  | (4.5)  | 57,045  | 59,716  | (4.5)  |
| Interest income  | 1,292   | 1,413   | (8.6)  | 1,292   | 1,413   | (8.6)  |
| Net investment income  | 58,337  | 61,129  | (4.6)  | 58,337  | 61,129  | (4.6)  |
| Manager's management<br>fee<br>Trustee's fee<br>Auditor's fee<br>Tax agent's fee<br>Valuation fee<br>Finance costs<br>Other non-operating<br>expenses <sup>1</sup> | (5,664)<br>(99)<br>(53)<br>(7)<br>(82)<br>(14,958)<br>(221)<br>(21,084) | (5,773)<br>(99)<br>(48)<br>(7)<br>(68)<br>(14,660)<br>(234)<br>(20,889) | (1.9)<br>-<br>10.4<br>-<br>20.6<br>2.0<br>(5.6)<br>0.9 | (5,664)<br>(99)<br>(53)<br>(7)<br>(82)<br>(14,958)<br>(221)<br>(21,084) | (5,773)<br>(99)<br>(48)<br>(7)<br>(68)<br>(14,660)<br>(234)<br>(20,889) | (1.9)<br>-<br>10.4<br>-<br>20.6<br>2.0<br>(5.6)<br>0.9 |
| Profit before taxation   | 37,253  | 40,240  | (7.4)  | 37,253  | 40,240  | (7.4)  |
| Taxation   | 51,255  | -0,2-0  | (7.4)  | 57,255  |   | (7.4)  |
| Profit for the period  | 37,253  | 40,240  | (7.4)  | 37,253  | 40,240  | (7.4)  |
| Other comprehensive<br>income, net of tax  |   |   |  |   |   |  |
| Total comprehensive<br>income for the period   | 37,253  | 40,240  | (7.4)  | 37,253  | 40,240  | (7.4)  |
| Distribution adjustments <sup>2</sup>  | 4,110   | 2,133   | 92.7   | 4,110   | 2,133   | 92.7   |
| Income available for distribution  | 41,363  | 42,373  | (2.4)  | 41,363  | 42,373  | (2.4)  |
| Distributable income <sup>3</sup>  | 41,221  | 42,320  | (2.6)  | 41,221  | 42,320  | (2.6)  |
| Realised<br>Unrealised⁴  | 37,253  | 40,240  | (7.4)  | 37,253<br>*   | 40,240<br>*   | (7.4)  |
|  | 37,253  | 40,240  | (7.4)  | 37,253  | 40,240  | (7.4)  |

\* less than RM1,000

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (CONTINUED)

|  | CURRENT QUARTER<br>31 MARCH |                       |        | YEAR TO DATE<br>31 MARCH |                       |        |  |
|--|-----------------------------|-----------------------|--------|--------------------------|-----------------------|--------|--|
|  | 2018                        | 2017                  | Change | 2018                     | 2017                  | Change |  |
|  | (UNAUDITED)<br>RM'000       | (UNAUDITED)<br>RM'000 | %      | (UNAUDITED)<br>RM'000    | (UNAUDITED)<br>RM'000 | %      |  |
| Earnings per unit (sen) <sup>5</sup>   |                             |                       |        |                          |                       |        |  |
| <ul> <li>before Manager's<br/>management fee</li> <li>after Manager's</li> </ul> | 2.11                        | 2.26                  | (6.6)  | 2.11                     | 2.26                  | (6.6)  |  |
| management fee   | 1.83                        | 1.98                  | (7.6)  | 1.83                     | 1.98                  | (7.6)  |  |
| Distribution per unit<br>(DPU) (sen)   | 2.02                        | 2.08                  | (2.9)  | 2.02                     | 2.08                  | (2.9)  |  |
| DPU (sen) – annualised   | 8.19                        | 8.44                  | (3.0)  | 8.19                     | 8.44                  | (3.0)  |  |

The unaudited condensed consolidated statement of comprehensive income should be read in conjunction with the accompanying explanatory notes attached to the interim financial statements and the audited financial statements for the year ended 31 December 2017.

<sup>1.</sup> Included in the other operating expenses and other non-operating expenses are the following:

|  | CURRE<br>2018<br>(UNAUDITED)<br>RM'000 | NT QUARTER<br>31 MARCH<br>2017<br>(UNAUDITED)<br>RM'000 | Change<br>% | YE<br>2018<br>(UNAUDITED)<br>RM'000 | AR TO DATE<br>31 MARCH<br>2017<br>(UNAUDITED)<br>RM'000 | Change<br>% |
|--|--|---|-------------|-------------------------------------|---|-------------|
| Allowance for impairment<br>losses of trade<br>receivables<br>Foreign exchange<br>gain/(loss): | (291)                                  | (140)   | >100.0      | (291)                               | (140)   | >100.0      |
| - Unrealised   | *                                      | *   | -           | *                                   | *   | -           |
| - Realised   | (1)                                    | (1)   | _           | (1)                                 | (1)   | _           |

\* less than RM1,000

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (CONTINUED)

<sup>2.</sup> Included in the distribution adjustments are the following:

|   | CURRENT QUARTER<br>31 MARCH   |                               |             | YEAR TO DATE<br>31 MARCH      |                               |             |  |
|---|-------------------------------|-------------------------------|-------------|-------------------------------|-------------------------------|-------------|--|
|   | 2018<br>(UNAUDITED)<br>RM'000 | 2017<br>(UNAUDITED)<br>RM'000 | Change<br>% | 2018<br>(UNAUDITED)<br>RM'000 | 2017<br>(UNAUDITED)<br>RM'000 | Change<br>% |  |
| Manager's management<br>fee payable in units *        | 2,271                         | 2,405                         | (5.6)       | 2,271                         | 2,405                         | (5.6)       |  |
| Depreciation  | 315                           | 346                           | (9.0)       | 315                           | 346                           | (9.0)       |  |
| Amortisation of<br>transaction costs on<br>borrowings | 229                           | 349                           | (34.4)      | 229                           | 349                           | (34.4)      |  |
| Tax and other<br>adjustments                          | 1,295                         | (967)                         | >100.0      | 1,295                         | (967)                         | >100.0      |  |
|   | 4,110                         | 2,133                         | 92.7        | 4,110                         | 2,133                         | 92.7        |  |

\* This is calculated with reference to the net property income of all properties except for East Coast Mall which is payable in cash.

- <sup>3.</sup> The difference between distributable income and income available for distribution is due to rollover adjustment for rounding effect of DPU.
- <sup>4.</sup> This refers to unrealised profit, if any, which is not available for income distribution.
- <sup>5.</sup> Earnings per unit (EPU) is computed based on profit for the quarter/period divided by the weighted average number of units at the end of the quarter/period. The computation of EPU after Manager's management fee for the current quarter is set out in B12.

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN NET ASSET VALUE

|   | Unitholders'      | Undistributed<br>holders' Profit Unithe |                      |                 |
|---|-------------------|---|----------------------|-----------------|
|   | Capital<br>RM'000 | Realised<br>RM'000                      | Unrealised<br>RM'000 | Funds<br>RM'000 |
| As at 1 January 2017  | 2,162,544         | 16,673                                  | 506,372              | 2,685,589       |
| Total comprehensive income for the financial period                                       | -                 | 40,240                                  | -                    | 40,240          |
| Unitholders' transactions   |                   |   |                      |                 |
| <ul> <li>Units issued as part satisfaction of the Manager's<br/>management fee</li> </ul> | 4,897             | -                                       | -                    | 4,897           |
| - Distribution paid to unitholders <sup>1</sup>   | -                 | (85,931)                                | -                    | (85,931)        |
| Increase/(Decrease) in net assets resulting from<br>unitholders' transactions             | 4,897             | (85,931)                                | -                    | (81,034)        |
| As at 31 March 2017 (Unaudited)   | 2,167,441         | (29,018)                                | 506,372              | 2,644,795       |
|   |                   |   |                      |                 |
| As at 1 January 2018  | 2,172,216         | 4,365                                   | 510,615              | 2,687,196       |
| Total comprehensive income for the financial period                                       | -                 | 37,253                                  | -                    | 37,253          |
| Unitholders' transactions   |                   |   |                      |                 |
| <ul> <li>Units issued as part satisfaction of the Manager's<br/>management fee</li> </ul> | 4,620             | -                                       | -                    | 4,620           |
| - Distribution paid to unitholders <sup>2</sup>   | -                 | (83,140)                                | -                    | (83,140)        |
| Increase/(Decrease) in net assets resulting from  |                   |   |                      |                 |
| unitholders' transactions   | 4,620             | (83,140)                                | -                    | (78,520)        |
| As at 31 March 2018 (Unaudited)   | 2,176,836         | (41,522)                                | 510,615              | 2,645,929       |

The unaudited condensed consolidated statement of changes in net asset value should be read in conjunction with the accompanying explanatory notes attached to the interim financial statements and the audited financial statements for the year ended 31 December 2017.

<sup>1.</sup> This refers to the 2016 final income distribution of 4.23 sen per unit for the period from 1 July 2016 to 31 December 2016 paid on 28 February 2017.

2. This refers to the 2017 final income distribution of 4.08 sen per unit for the period from 1 July 2017 to 31 December 2017 paid on 28 February 2018.

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

|  | THR<br>31 MARCH 2018<br>(UNAUDITED)<br>RM'000 | EE MONTHS ENDED<br>31 MARCH 2017<br>(UNAUDITED)<br>RM'000 |
|--|---|---|
| Cash Flows From Operating Activities   |   |   |
| Profit before taxation   | 37,253  | 40,240  |
| Adjustments for:-  |   |   |
| Manager's management fee payable in units  | 2,271   | 2,405   |
| Depreciation   | 315   | 346   |
| Finance costs  | 14,958  | 14,660  |
| Interest income  | (1,292)                                       | (1,413)   |
| <b>Operating profit before changes in working capital</b><br>Changes in working capital: | 53,505  | 56,238  |
| Trade and other receivables  | (535)   | (2,075)   |
| Trade and other payables   | (1,473)                                       | (2,030)   |
| Tenants' deposits  | (1,801)                                       | (1,144)   |
| Net cash generated from operating activities   | 49,696  | 50,989  |
| Cash Flows From Investing Activities   |   |   |
| Acquisition of plant and equipment   | (117)   | (215)   |
| Capital expenditure on investment properties   | (6,194)                                       | (7,200)   |
| Interest received  | 1,292   | 1,413   |
| Net cash used in investing activities  | (5,019)                                       | (6,002)   |
| Cash Flows From Financing Activities   |   |   |
| Distribution paid to unitholders   | (83,140)                                      | (85,931)  |
| Interest paid  | (11,504)                                      | (11,102)  |
| Payment of financing expenses  | (6)   | (9)   |
| Placement of pledged deposits with a licensed bank                                       | -   | (3,210)   |
| Proceeds from interest bearing borrowings  | 4,550   | 6,000   |
| Net cash used in financing activities  | (90,100)                                      | (94,252)  |
| Net decrease in cash and cash equivalents  | (45,423)                                      | (49,265)  |
| Cash and cash equivalents at beginning of the period                                     | 179,840                                       | 188,857   |
| Cash and cash equivalents at end of the period   | 134,417                                       | 139,592   |
| Cash and cash equivalents at end of the period comprise                                  | s :   |   |
| Deposits placed with licensed banks  | 100,891                                       | 113,816   |
| Cash and bank balances   | 40,009  | 32,226  |
|  | 140,900                                       | 146,042   |
| Less: Pledged deposits   | (6,483)                                       | (6,450)   |
| <u> </u>   | 134,417                                       | 139,592   |
| -  | ·   | · · ·   |

The unaudited condensed consolidated statement of cash flows should be read in conjunction with the accompanying explanatory notes attached to the interim financial statements and the audited financial statements for the year ended 31 December 2017.

### <u>Part A – Explanatory Notes Pursuant to Malaysian Financial Reporting Standards ("MFRS") 134 and</u> International Accounting Standards ("IAS") 34

#### A1. Basis of Preparation

The condensed consolidated interim financial statements of the Group as at and for the first quarter ended 31 March 2018 comprise CMMT and its subsidiary. These interim financial statements have been prepared on the historical cost basis except for investment properties and financial instruments which are stated at fair value.

The condensed consolidated interim financial statements have been prepared in compliance with MFRS 134: Interim Financial Reporting issued by the Malaysian Accounting Standards Board (MASB) and with IAS 34: Interim Financial Reporting, Paragraph 9.44 of the Listing Requirements of Bursa Malaysia Securities Berhad (Bursa Securities), provisions of the amended and restated trust deed dated 15 September 2015 (the Trust Deed) and the Securities Commission's Guidelines on Real Estate Investment Trusts (the REITs Guidelines).

The condensed consolidated interim financial statements should be read in conjunction with the accompanying explanatory notes attached to the condensed consolidated interim financial statements and the audited consolidated financial statements of the Group for the year ended 31 December 2017.

### A2. Changes in Accounting Policies

On 1 January 2018, the Group and CMMT adopted the following Amendments to MFRSs effective for annual periods beginning on or after 1 January 2018:

Amendments to MFRS 9, Financial Instruments (2014) Amendments to MFRS 15, Revenue from Contracts with Customers Clarification to MFRS 15, Revenue from Contracts with Customers IC Intrepretation 22, Foreign Currency Transactions and Advance Consideration Amendment to MFRS 1, First-time Adoption of Malaysia Financial Reporting Standards (Annual Improvements to MFRS Standards 2014-2016 Cycle) Amendments to MFRS 140, Investment Property – Transfer of Investment Property

The adoption of the above Amendments to MFRSs do not have significant impact on the financial results of the Group and of CMMT.

#### A3. Audit Report of Preceding Financial Year

The audit report for the financial year ended 31 December 2017 was not qualified.

## A4. <u>Comment on Seasonality or Cyclicality of Operations</u>

The business operations of the Group and of CMMT may be affected by seasonal or cyclical factors, including but not limited to changes in demand and supply of retail properties which depend on market conditions, economic cycle, financial performance of its tenants, availability of credit facilities and interest rate environment.

- A5. <u>Unusual Items Due To Their Nature, Size or Incidence</u> Nil.
- A6. Changes in Estimates Of Amount Reported Nil.

## A7. Debt and Equity Securities

CMMT issued 2,882,300 new units in CMMT at approximately RM1.603\* per unit to the Manager during the financial period under review being part payment of management fee for the financial period from 1 July 2017 to 31 December 2017. The units were listed on the Main Market of Bursa Securities on 22 March 2018.

\* Based on the 10-day volume weighted average price of the units up to and including 29 December 2017.

#### A8. Income Distribution Policy

In line with the distribution policy as set out in the Trust Deed, the Manager will distribute at least 90.0% of its distributable income to its unitholders in each financial year. CMMT will make distributions to its unitholders on a semi-annual basis for each six-month period ending 30 June and 31 December of each year.

### A9. <u>Segmental Reporting</u>

Segmental results for the quarter/period ended 31 March 2018 are as follows:

|                        | 10               | ארס 2018 אין ג   | 3               |   | 1Q               | / YTD 2017       | 7               |
|------------------------|------------------|------------------|-----------------|---|------------------|------------------|-----------------|
| Business Segment       | Retail<br>RM'000 | Office<br>RM'000 | Total<br>RM'000 | ļ | Retail<br>RM'000 | Office<br>RM'000 | Total<br>RM'000 |
| Gross revenue          | 88,407           | 1,326            | 89,733          |   | 90,761           | 1,683            | 92,444          |
| Net property income    | 56,283           | 762              | 57,045          |   | 58,646           | 1,070            | 59,716          |
|                        |                  |                  |                 |   |                  |                  |                 |
| Interest income        |                  |                  | 1,292           |   |                  |                  | 1,413           |
| Unallocated expenses   |                  |                  | (6,126)         |   |                  |                  | (6,229)         |
| Finance costs          |                  | _                | (14,958)        |   |                  | _                | (14,660)        |
| Profit before taxation |                  |                  | 37,253          |   |                  |                  | 40,240          |
| Taxation               |                  | _                | -               |   |                  | -                | -               |
| Profit for the period  |                  | -                | 37,253          |   |                  | -                | 40,240          |

#### A10. Valuation of Investment Properties

The investment properties are valued by independent professional valuers and the differences between the valuation and the carrying values of the respective investment properties are charged or credited to the profit or loss for the period in which they arise.

There was no valuation performed during the current quarter.

#### A11. Subsequent Events

Nil.

## A12. Changes in Composition of the Trust

The changes to the composition of CMMT during the current quarter are as follows:

|  | Units         |
|--|---------------|
| Balance at beginning of period                               | 2,037,752,700 |
| Units issued as satisfaction of the Manager's management fee |               |
| payable in units   | 2,882,300     |
| Total units in issue   | 2,040,635,000 |

## A13. <u>Changes in Contingent Liabilities and Contingent Assets</u> Nil.

## A14. Capital Commitments

Capital commitments in relation to capital expenditure are as follows:

|                                 | RM'000 |
|---------------------------------|--------|
| Contracted but not provided for | 20,652 |

## Part B - Additional Information Pursuant to Paragraph 9.44 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad

## B1. <u>Review of Performance</u>

|     |  | 1Q/YTD<br>2018<br>(Unaudited) | 1Q/YTD<br>2017<br>(Unaudited) | Change |
|-----|--|-------------------------------|-------------------------------|--------|
|     |  | RM'000                        | RM'000                        | %      |
| (a) | Breakdown of Gross Revenue               |                               |                               |        |
| ()  | Gurney Plaza                             | 37,230                        | 36,464                        | 2.1    |
|     | Sungei Wang                              | 8,708                         | 10,185                        | (14.5) |
|     | The Mines                                | 18,009                        | 19,177                        | (6.1)  |
|     | Tropicana City Property <sup>1</sup>     | 11,635                        | 12,627                        | (7.9)  |
|     | East Coast Mall                          | 14,151                        | 13,991                        | 1.1    |
|     | Total Gross Revenue                      | 89,733                        | 92,444                        | (2.9)  |
| (b) | Breakdown of Property Operating Expenses |                               |                               |        |
| . , | Gurney Plaza                             | 11,196                        | 9,943                         | 12.6   |
|     | Sungei Wang                              | 4,300                         | 5,388                         | (20.2) |
|     | The Mines                                | 6,825                         | 7,233                         | (5.6)  |
|     | Tropicana City Property                  | 5,441                         | 5,260                         | 3.4    |
|     | East Coast Mall                          | 4,926                         | 4,904                         | 0.4    |
|     | Total Property Operating Expenses        | 32,688                        | 32,728                        | (0.1)  |
| (c) | Breakdown of Net Property Income         |                               |                               |        |
| (-) | Gurney Plaza                             | 26,034                        | 26,521                        | (1.8)  |
|     | Sungei Wang                              | 4,408                         | 4,797                         | (8.1)  |
|     | The Mines                                | 11,184                        | 11,944                        | (6.4)  |
|     | Tropicana City Property                  | 6,194                         | 7,367                         | (15.9) |
|     | East Coast Mall                          | 9,225                         | 9,087                         | 1.5    |
|     | Total Net Property Income                | 57,045                        | 59,716                        | (4.5)  |

<sup>1</sup> Tropicana City Mall and Tropicana City Office Tower (collectively known as Tropicana City Property)

## B1. Review of Performance (cont'd)

### Quarter Results (1Q 2018 vs 1Q 2017)

The Group recorded gross revenue of RM89.7 million in 1Q 2018, a decrease of RM2.7 million or 2.9% against 1Q 2017. The decrease was mainly due to lower rental rates and occupancy, mitigated by the one-off compensation and forfeiture of rental deposit for premature termination of a mini anchor tenant at Sungei Wang (SW). Lower gross revenue was recorded for The Mines (TM) mainly due to lower rental rates whilst lower gross revenue in Tropicana City Property (TCP) was mainly due to lower occupancy. The decrease was mitigated by better performance from Gurney Plaza (GP) and East Coast Mall (ECM) on the back of higher rental rates.

Property operating expenses for 1Q 2018 were RM32.7 million, a decrease of 0.1% against 1Q 2017. This was mainly attributed to lower utilities consumption, reimbursable staff costs and the one-off service charge rebate at SW. The decrease was, however, offset by a one-off additional property assessment fees for prior years at GP.

The net property income for 1Q 2018 of RM57.0 million was 4.5% lower than 1Q 2017.

Finance costs for 1Q 2018 of RM15.0 million were 2.0% higher than 1Q 2017. The increase was mainly due to higher interest expenses from additional revolving credit facilities drawn down for capital expenditure works and higher average cost of debt post the Overnight Policy Rate hike of 0.25% by Bank Negara Malaysia on 25 January 2018. Average cost of debt for 1Q 2018 was 4.44% p.a. (1Q 2017: 4.39% p.a.).

CMMT has incurred RM1.0 million of capital expenditure during the quarter. This was mainly attributed to the commencement of the assets enhancement works of anchor space on Level 1 and new escalators on Ground Floor at ECM and design fee of the new retail layout at SW.

Overall, distributable income to unitholders for 1Q 2018 was RM41.2 million, a decrease of RM1.1 million or 2.6% against 1Q 2017.

#### Financial Year-to-date Results (YTD 2018 vs YTD 2017)

Review of financial year-to-date results is the same as above.

#### B2. Material Changes in Quarter Results

|   | Quarter ended<br>31 March 2018<br>RM'000 | Quarter ended<br>31 December 2017<br>RM'000 | Change<br>% |
|---|--|---|-------------|
| Profit before taxation  | 37,253                                   | 53,646                                      | (30.6)      |
| Add/(Less) : Fair value loss/(gain) of<br>investment properties (net)                     |  | (16,016)                                    | (100.0)     |
| Profit before taxation, excluding net<br>fair value gain/loss of investment<br>properties | 37,253                                   | 37,630                                      | (1.0)       |

Other than the net fair value gain of RM16.0 million resulting from the valuation as at 31 December 2017, there is no material change in the financial results of 1Q 2018 as compared to 4Q 2017.

#### B3. Investment Objectives and Strategies

The investment objectives and strategies of the Group remain unchanged, i.e. to invest on a long term basis, in a portfolio of income-producing real estate primarily used for retail purposes and located primarily in Malaysia or such other non-real estate investments as may be permitted under the Trust Deed, the REITs Guidelines or by the Securities Commission of Malaysia, with a view to providing unitholders with long-term and sustainable distribution of income and potential capital growth.

## B4. <u>Commentary on Prospects</u>

The Malaysian economy grew 5.9% in 2017, driven mainly by continued improvement in domestic demand. Moving into 2018, the Malaysian economy is expected to remain on a steady growth path and expand by 5.5% to 6.0%, underpinned by strong domestic fundamentals and a resilient export sector in view of strengthening global economic conditions (source: Bank Negara Malaysia Annual Report 2017). Retail sales are estimated to grow by 4.7% this year (source: Malaysia Retail Group Industry Report, March 2018).

Despite the global economic recovery, we expect business and consumer sentiments in Malaysia to remain cautious amidst ongoing concerns about rising costs of living. The retail real estate environment will remain challenging, with growing competition arising from new shopping malls coming onstream, particularly in the Klang Valley, and e-commerce.

We are cognisant of the changing competitive landscape and will implement asset enhancement, tenant remixing, introduce new retail concepts and marketing initiatives with the goal of stabilising yields and returns, while continuing to seek quality acquisition opportunities.

### B5. <u>Profit Guarantee(s)</u>

CMMT is not involved in any arrangement whereby it provides profit guarantee(s).

### B6. <u>Tax Expense</u>

Pursuant to the amendment of Section 61A of the Income Tax Act, 1967, effective from the Year of Assessment 2007, the total income of a REIT for a year of assessment will be exempted from income tax provided that the REIT distributes 90.0% or more of its total income for that year of assessment. If the REIT is unable to meet the 90.0% distribution criterion, the entire taxable income of the REIT for the year would be subject to income tax.

As CMMT intends to distribute at least 90.0% of its distributable income for the financial year ended 31 December 2018 to its unitholders, no provision for tax has been made for the current quarter.

## B7. <u>Status of Corporate Proposals</u>

Nil

## B8. Borrowings and Debt Securities

|                                     | As at<br>31 March<br>2018<br>(Unaudited)<br>RM'000 | As at<br>31 December<br>2017<br>(Audited)<br>RM'000 |
|-------------------------------------|--|---|
| Long term borrowings                |  |   |
| Secured revolving credit            | 65,900   | 64,400  |
| Secured term loans                  | 918,430  | 918,430   |
| Unrated medium term notes           | 300,000  | 300,000   |
| Less: Unamortised transaction costs | (3,520)  | (3,749)   |
|                                     | 1,280,810  | 1,279,081   |
| Short term borrowings               |  |   |
| Unsecured revolving credit          | 61,250   | 58,200  |
|                                     | 61,250   | 58,200  |
| Total borrowings                    | 1,342,060  | 1,337,281   |

All the borrowings are denominated in Ringgit Malaysia.

#### B8. Borrowings and Debt Securities (cont'd)

During the guarter, additional revolving credit facilities of RM4.6 million were drawn down to fund the capital expenditure incurred by the properties. In terms of interest rate risk management, CMMT refixed the interest rate of the existing RM430.0 million term loans and converted RM70.0 million floating rate term loan to fixed rate term loan for three years.

As of to date, two out of five properties of the Group, namely Sungei Wang and East Coast Mall, remain unencumbered. The interest rate profile of the fixed and floating rate borrowings stood at 85% and 15% respectively.

#### B9. **Change in Material Litigation** Nil.

#### B10. **Income Distribution**

On 28 February 2018, CMMT paid its final income distribution of RM83.1 million or 4.08 sen per unit for the period from 1 July 2017 to 31 December 2017.

No income distribution was proposed for the current quarter as CMMT's distribution of income is paid on a half yearly basis.

Pursuant to Section 109D(2) of the Income Tax Act, 1967, the applicable final withholding tax on distributions of income which is tax exempt at CMMT level is as follows:

Resident unitholders:

Corporate (a)

(b) Other than corporate

Tax flow through, no withholding tax Withholding tax at 10.0%

Non-resident unitholders:

| (C) | Corporate               | Withholding tax at 24.0% |
|-----|-------------------------|--------------------------|
| (d) | Institutional investors | Withholding tax at 10.0% |
| (e) | Individuals             | Withholding tax at 10.0% |

## B11. Composition of Investment Portfolio as at 31 March 2018

As at 31 March 2018, CMMT's portfolio comprised the following investment properties:

| Investment properties | Cost of<br>Investment <sup>1</sup><br>RM'000 | Net Book<br>Value²<br>RM'000 | Market<br>Value<br>RM'000 | Market Value<br>as % of NAV <sup>3</sup><br>% |
|-----------------------|--|------------------------------|---------------------------|---|
| Gurney Plaza          | 1,134,320                                    | 1,575,071                    | 1,575,000                 | 59.5  |
| Sungei Wang           | 759,908                                      | 583,271                      | 583,000                   | 22.0  |
| The Mines             | 589,002                                      | 727,000                      | 727,000                   | 27.5  |
| Tropicana City        |  |                              |                           |   |
| Property              | 578,535                                      | 570,277                      | 570,000                   | 21.5  |
| East Coast Mall       | 394,640                                      | 511,401                      | 511,000                   | 19.3  |
| Total                 | 3,456,405                                    | 3,967,020                    | 3,966,000                 |   |

The market value of Sungei Wang, The Mines and East Coast Mall were stated at valuations conducted by PPC International Sdn. Bhd. as at 31 December 2017. The market value of Gurney Plaza and Tropicana City Property were stated at valuations performed by Savills (Malaysia) Sdn. Bhd. and Henry Butcher Malaysia Sdn Bhd respectively as at 31 December 2017.

<sup>1</sup> Cost of investment comprises purchase consideration and capital expenditure incurred from inception up to the end of the reporting date.

<sup>2</sup> Net book value (NBV) comprises of market value of the investment properties as at 31 December 2017 and subsequent capital expenditure incurred up to the reporting date.

<sup>3</sup> This is computed based on market value of the investment properties over the NAV before income distribution of RM2,645,929,000 as at 31 March 2018. This is calculated in accordance with the REITs Guidelines.

## B12. Changes in NAV, EPU, DPU and Market Price

| Changes in NAV, LFO, DFO and Market Frice         | Quarter ended | Quarter ended    |
|---|---------------|------------------|
|   |               |                  |
|   | 31 March 2018 | 31 December 2017 |
| Number of units in circulation (units)            | 2,040,635,000 | 2,037,752,700    |
| NAV before income distribution (RM'000)           | 2,645,929     | 2,687,196        |
| NAV after income distribution (RM'000)            | 2,604,708     | 2,604,056        |
| NAV per unit <sup>1</sup> (RM)                    | 1.2764        | 1.2779           |
| Total comprehensive income (RM'000)               | 37,253        | 53,646           |
| Weighted average number of units in issue (units) | 2,038,072,956 | 2,037,752,700    |
| EPU after manager's management fee (sen)          | 1.83          | 2.63             |
| Distributable income (RM'000)                     | 41,221        | 40,755           |
| DPU (sen)   | 2.02          | 2.00             |
| Market price (RM)                                 | 1.08          | 1.83             |
| DPU yield (%)                                     | 1.87          | 1.09             |

<sup>1</sup> NAV per unit is arrived at by dividing the NAV after income distribution/distributable income with the number of units in circulation at the end of the period.

### B13. Soft Commission Received By The Manager And Its Delegates Nil.

## B14. Manager's Fees

For the financial period ended 31 March 2018, the Manager has accounted for a base fee of 0.29% per annum of the total asset value and a performance fee of 4.75% per annum of net property income. Total fees accrued to the Manager were as follows:

|                     | 1Q/YTD 2018 |
|---------------------|-------------|
|                     | Actual      |
|                     | (Unaudited) |
|                     | RM'000      |
| Base management fee | 2,954       |
| Performance fee     | 2,710       |
| Total fees          | 5,664       |

## B15. Unitholdings of the Manager and Parties Related to the Manager

|   | No of units  | Percentage of unitholdings <sup>5</sup> | Market value <sup>4</sup> at<br>30 March 2018 |
|---|--------------|---|---|
|   | units        | %                                       | RM  |
| CMMT Investment Limited <sup>1</sup>                                    | 710,973,600  | 34.84                                   | 767,851,488                                   |
| Menang Investment Limited <sup>1</sup>                                  | 33,832,200   | 1.66                                    | 36,538,776                                    |
| CapitaLand Malaysia Mall REIT<br>Management Sdn Bhd (CMRM) <sup>2</sup> | 2,882,300    | 0.14                                    | 3,112,884                                     |
| Direct unitholdings of the Directors of                                 | the Manager: |   |   |
| Ms Low Peck Chen  | 12,000       | N.M.                                    | 12,960  |
| Ms Tan Siew Bee   | 100,000      | N.M.                                    | 108,000                                       |
| Dr Peter Tay Buan Huat <sup>3</sup>                                     | 100,000      | N.M.                                    | 108,000                                       |
| Mr Lee Hui Yeow <sup>6</sup>  | 23,000       | N.M.                                    | 24,840  |
|   | 747,923,100  | 36.65                                   | 807,756,948                                   |

N.M. - Not meaningful

<sup>1</sup> An indirect wholly-owned subsidiary of CapitaLand Mall Asia Limited.

<sup>2</sup> CMRM is the Manager of CMMT

<sup>3</sup> Units held through nominees.

<sup>4</sup> The market value of the units is computed based on the closing price of RM1.08 per unit as at 30 March 2018.

<sup>5</sup> Approximation.

<sup>6</sup> Ceased to be alternate director to Mr Ng Kok Siong on 15 April 2018 and was appointed as alternate director to Mr Lim Cho Pin Andrew Geoffrey on 15 April 2018.

## B16. Responsibility Statement and Statement by the Directors of the Manager

In the opinion of the Directors of the Manager, the quarterly condensed consolidated interim financial statements have been prepared in accordance with MFRS 134: Interim Financial Reporting and with IAS 34: Interim Financial Reporting, Paragraph 9.44 of the Listing Requirements of Bursa Securities, provisions of the Trust Deed and the REITs Guidelines so as to give a true and fair view of the financial position of the Group and of CMMT as at 31 March 2018 and of their financial performance and cash flows for the quarter ended on that date and duly authorised for release by the Board of Directors of the Manager on 24 April 2018.

### BY ORDER OF THE BOARD

KHOO MING SIANG COMPANY SECRETARY (MAICSA No. 7034037) CapitaLand Malaysia Mall REIT Management Sdn. Bhd. (819351-H) (As Manager of CapitaLand Malaysia Mall Trust) Kuala Lumpur

Date: 24 April 2018